

Strategic Data Management -Media Contact

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Strategic Data Management Joins Xiotech Channel Partner Program

Strategic Data Management Selected to Deliver Xiotech
Emprise Storage Solutions Powered by Patented ISE Technology

Indianapolis, IN- January 1, 2008; Strategic Data Management announced today that it has joined the Xiotech partner program as a Premier partner, effective December 19, 2007.

Strategic Data Management is now qualified to provide Xiotech's Emprise™ storage solutions, featuring the patented Intelligent Storage Element (ISE™) technology.

Based in Eden Prairie, Minn., Xiotech provides data storage and data protection solutions and currently has more than 2,000 customers. Established more than 12 years ago, Xiotech has built a reputation for reliable, flexible, easy-to-use storage solutions. Earlier this year Xiotech introduced the Emprise 7000 storage area network (SAN) and Emprise 5000 direct- and switch-attached storage systems. Featuring ISE technology, the new Emprise storage systems virtually eliminate service and failures, scale from one terabyte to one petabyte, and provide industry-leading performance for the price, validated by Storage Performance Council (SPC) tests.¹

"After being a Xiotech customer for 5 years, I experienced firsthand the superior performance and ease of use of the Xiotech product line. When looking for a storage vendor to support our data management model Xiotech was a perfect fit." say James Jordan, President of Strategic Data Management.

As a Premier partner, Strategic Data Management provides sales, technical and support resources and is rewarded by Xiotech with the associated Premier level support and benefits. As a Premier partner, Strategic Data Management has completed the necessary certification course requirements to sell Xiotech's solutions.

Strategic Data Management is a data management consulting company located in Indianapolis, Indiana. We help businesses manage all of their data needs and secure their information's availability and security -- from the data center to the desktops to the mobile devices and back.